# Sponsorship Opportunities

Ken & Betty Borland Holiday Pageant & Tower Lighting



# Caballeros de Juma, Inc

PO Box 5987 - Yuma, AZ 85366 180 W. 1st Street, Suite B - Yuma, AZ 85364 Phone: 928-343-1715 • Fax: 928-783-1609

Website: <u>www.caballeros.org</u>
Email: <u>marisa@caballeros.org</u> • Alt Email: <u>info@caballeros.org</u>



# Who are the Caballeros?

Since our establishment in 1962, the Caballeros de Yuma has played a significant role in shaping our community. The initial purpose of the organization was formed for greeting groups and VIPs who visited Yuma (AZ) County. A second purpose was to sponsor special events, which publicized and attracted visitors to the City and County of Yuma. From those humble beginnings, the Caballeros have grown to almost a hundred strong – all local businessmen who work voluntarily without pay. We have witnessed the evolution of Yuma, and our events have become a hallmark of the Southwest, attracting visitors from far and wide. We've welcomed visitors, ignited excitement, and created unforgettable moments that put Yuma on the map. We are dedicated to making a positive impact in the lives of others. Through acts of kindness and selflessness, we enrich the lives of those around us. We take great pride in Yuma's rich culture. We celebrate our roots and work to preserve and promote our unique traditions. We believe in the power of collaboration. By partnering with local organizations, businesses, and individuals, we amplify our impact and accomplish great things together. Join us in celebrating our growth and the boundless possibilities ahead to make Yuma and Yuma County a better place to live.

Since 1962, the total monetary funds donated back into the local community through our events, scholarships and sponsorships are:

# \$4.1 Million Dollars





























# Save these Key Dates!

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## July 4th:

Independence Day Flag Raising Ceremony

#### November 14-16th:

Colorado River Crossing Balloon Festival

### November 29th:

Ken & Betty Borland Holiday Pageant & Tower Lighting

## January 31st:

Yuma Territorial Marathon & Half Marathon

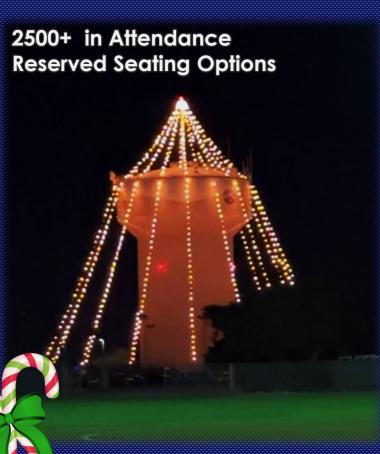
#### **AND**

Bull of the Desert Strongman Competition

#### March 5-8th:

Midnight at the Oasis Car Show





Join us the Saturday following Thanksgiving, for Yuma's enchanting event featuring a joyful blend of dance, music and song all set to holiday-themed music. Enjoy a night of lively choreography, choral groups and solo performances just before we invite a very special guest to illuminate the City of Yuma Water Tower.

Admission is canned food item to benefit the less fortunate.



Ken & Betty Borland
Holiday Pageant &
Tower Lighting







# KEN & BETTY BORLAND HOLIDAY PAGEANT & TOWER LIGHTING Sponsorship Letter of Intent – November 29, 2025

<ul> <li>SANTA Sponsor \$500</li> <li>(20) Twenty Reserved Seats</li> <li>Option to perform up to (3) three dances during holiday pageant</li> <li>Mention in Event Program</li> <li>(1):30 Second PSA in Script</li> <li>Option to hand out/promote dance company with flyers to attendees</li> </ul>	<ul> <li>RUDOLPH Sponsor \$400</li> <li>(15) Fifteen Reserved Seats</li> <li>Mention in Event Program</li> <li>(1):15 Second PSA in Script</li> <li>Option to hand out/promote dance company with flyers to attendees</li> <li>(1) One 3x5 Sponsor Banner</li> </ul>		FROSTY Sponsor \$300  • (10) Ten Reserved Seats • Mention in Event Program • (1):15 Second PSA in Script • Option to hand out/promote dance company with flyers to attendees • (1) Corrugated Sign at Entry
<ul> <li>(1) One 3x5 Sponsor Banner</li> <li>ELVES Sponsor \$200</li> <li>(10) Ten Reserved Seats</li> <li>Mention in Event Program</li> <li>(1) Corrugated Sign at Entry</li> </ul>		CANDY CANE Sponsor \$100  • (5) Five Reserved Seats • Mention in Event Program • (1) Corrugated Sign at Entry	
OFFICE BY 10/31/20	025. THIS HELF GE READY PRI	PS US ENSURE VIOR TO THE EVI	BALLEROS DE YUMA WE WILL HAVE YOUR ENT. THANK YOU.  CRIPT: YES NO e - Valid on Sponsorships \$300+)
Sponsor Name:  Point of Contact: Email Address:  Billing Address,			one:
City, State, Zip:  Authorized Signature:		Today's [	Date:

# Interested in our other events?

Partner with us: Elevate YOUR Brand and Impact OUR Community!

View our other packages available - Let us customize a solution that ensures and enhances both your business goals and our community events.

Platinum Level: Starting at \$11,650

Gold Level:
Starting at \$8,250

Silven Level:
Starting at \$5,575

Bronze Level: Starting at 4,700

Copper Level:
Starting at \$2,700

All Discounted Packages include Event Sponsorship at some level in the events enclosed in this packet, except the Independence Day Flag Raising and Scholarship Programs.



# Sponsorship Package Opportunities

Some Sponsorship Levels sell out quick, if interested please let us know ASAP!



# Caballeros de Yuma, 9nc. - 2025/26 Sponsorship Packages

# PLATINUM PACKAGE - \$11,650

(Total Package Discount \$1600)

#### Balloon Sponsor (Valued at \$1,250) November 14-16, 2025

1 Hot Air Balloon Ride for 2 People
(Contingent on favorable weather conditions)
2 Tickets Each to Friday's Pilot Meet &
Greet, Saturday's Pilot/Sponsor Dinner &
Sunday's Awards Brunch
2 Official T-Shirts
Balloon Basket Sponsor Banner
Commemorative Gift

#### Holiday Pageant Sponsor (Valued at \$500) November 29, 2025

Includes 20 Reserved Seats
Opportunity to hand out holiday themed promotional items at entrance
:30 Second PSA in script
Mention in Official Program
3' x 5' Sponsor Banner

## Marathon Sponsor (Valued at \$1,000) January 31, 2026

Includes 5 Race Entries (Up to 10 Additional Race Entries at \$25 each) Company Logo on Entrant Shirts Booth space at Friday Registration Area and Saturday Finish Line Area 3' x 5' Sponsor Banner

#### Strongman Sponsor (Valued at \$3,000) January 31, 2026

Apparatus Naming Rights
4 Official T-Shirts
Booth Space at Prominent Location
Logo on Official Website
3' x 5' Sponsor Banner
Placement of one form of advertising
and/or promo item in entrant packet

#### MATO Sponsor (Valued at \$7,500) March 5-8. 2026

10 MATO T-Shirts & Hats
20 Sponsor Badges
100 Concert Tickets valid after 4pm
300 Daily Admit Tickets valid before 4pm
10 VIP Oasis Tickets, 5 VIP Parking
20'x20' Booth Space
Digital Billboard, Logo rotates 7x>L1
4'x10' Banner

# GOLD PACKAGE – \$8,250

(Total Package Discount \$900)

#### Balloon Sponsor (Valued at \$1,250) November 14-16, 2025

1 Hot Air Balloon Ride for 2 People (Contingent on favorable weather conditions) 2 Tickets Each to Friday's Pilot Meet & Greet, Saturday's Pilot/Sponsor Dinner & Sunday's Awards Brunch 2 Official T-Shirts Balloon Basket Sponsor Banner Commemorative Gift

#### Holiday Pageant Sponsor (Valued at \$400) November 29, 2025

Includes 15 Reserved Seats
Opportunity to hand out holiday themed promotional items at entrance
Mention in Official Program
3' x 5' Sponsor Banner

#### Marathon Sponsor (Valued at \$1,000) January 31, 2026

Includes 5 Race Entries (Up to 10 Additional Race Entries at \$25 each) Company Logo on Entrant Shirts Booth space at Friday Registration Area and Saturday Finish Line Area

## Strongman Sponsor (Valued at \$1,500) January 31, 2026

4 Official T-Shirts
Booth Space at Prominent Location
Logo on Official Website
2' x 5' Sponsor Banner
Placement of one form of advertising
and/or promotional item in competitor's
packet

#### MATO Sponsor (Valued at \$5,000) March 5-8, 2026

8 MATO T-Shirts & Hats
16 Sponsor Badges
80 Concert Tickets valid after 4pm
250 Daily Admit Tickets valid before 4pm
6 VIP Oasis Tickets, 3 VIP Parking
20'x20' Booth Space
Digital Billboard, Logo rotates 6x>L1
4'x10' Banner

# SILVER PACKAGE – \$5,575

(Total Package Discount \$475)

#### Balloon Sponsor (Valued at \$1,250) November 14-16, 2025

1 Hot Air Balloon Ride for 2 People
(Contingent on favorable weather conditions)
2 Tickets Each to Friday's Pilot Meet &
Greet, Saturday's Pilot/Sponsor Dinner &
Sunday's Awards Brunch
2 Official T-Shirts
Balloon Basket Sponsor Banner
Commemorative Gift

#### Holiday Pageant Sponsor (Valued at \$300) November 29, 2025

Includes 10 Reserved Seats
Opportunity to hand out holiday themed promotional items at entrance
Mention in Official Program
Sponsorship Corrugated Sign

# Marathon Sponsor (Valued at \$500) January 31, 2026

Includes 2 Race Entries Company Logo on Entrant Shirts Booth space at Friday Registration Area and Saturday Finish Line Area

#### Strongman Sponsor (Valued at \$1,000) January 31, 2026

2 Official T-Shirts Booth Space at Prominent Location Logo on Official Website 2' x 5' Sponsor Banner

#### MATO Sponsor (Valued at \$3,000) March 5-8, 2026

4 MATO T-Shirts & Hats 8 Sponsor Badges 60 Concert Tickets valid after 4pm 125 Daily Admit Tickets valid before 4pm 4 VIP Oasis Tickets, 2 VIP Parking 20'x20' Booth Space Digital Billboard, Logo rotates 5x>L1 4'x5' Banner

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# Caballeros de Yuma, 9nc. - 2025/26 Sponsorship Packages

	<b>BRONZE</b>	PACKAGE -	- \$4,700
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(Total Package Discount \$250)

#### Balloon Sponsor (Valued at \$1,250) November 14-16, 2025

1 Hot Air Balloon Ride for 2 People (Contingent on favorable weather conditions)

2 Tickets Each to Friday's Pilot Meet & Greet, Saturday's

Pilot/Sponsor Dinner & Sunday's Awards Brunch

2 Official T-Shirts

Balloon Basket Sponsor Banner

Commemorative Gift

#### Holiday Pageant Sponsor (Valued at \$200) November 29, 2025

Includes 10 Reserved Seats Mention in Official Program Sponsorship Corrugated Sign

## Marathon Sponsor (Valued at \$500) January 31, 2026

Includes 2 Race Entries Company Logo on Entrant Shirts Booth space at Friday Registration Area and Saturday Finish Line Area

## Strongman Sponsor (Valued at \$500) January 31, 2026

1 Official T-Shirts Booth Space at Prominent Location 2' x 5' Sponsor Banner

#### MATO Sponsor (Valued at \$2,500)

#### March 5-8, 2026

4 MATO T-Shirts & Hats 8 Sponsor Badges 60 Concert Tickets valid after 4pm 125 Daily Admit Tickets valid before 4pm 20'x20' Booth Space Digital Billboard, Logo rotates 4x>L1 4'x5' Banner

#### COPPER PACKAGE – \$2,700

(Total Package Discount \$150)

#### Balloon Sponsor (Valued at \$1,250) November 14-16, 2025

1 Hot Air Balloon Ride for 2 People (Contingent on favorable weather conditions)

2 Tickets Each to Friday's Pilot Meet & Greet, Saturday's Pilot/Sponsor Dinner & Sunday's Awards Brunch

2 Official T-Shirts

Balloon Basket Sponsor Banner

Commemorative Gift

#### Holiday Pageant Sponsor (Valued at \$100) November 29, 2025

Includes 5 Reserved Seats Mention in Official Program Sponsorship Corrugated Sign

## Marathon Sponsor (Valued at \$250) January 31, 2026

Includes 1 Race Ent

Includes 1 Race Entry Company Logo on Entrant Shirts

#### Strongman Sponsor (Valued at \$250) January 31, 2026

1 Official T-Shirts 2' x 5' Sponsor Banner

#### MATO Sponsor (Valued at \$1,000) March 5-8, 2026

4 MATO T-Shirts & Hats

4 Sponsor Badges

40 Concert Tickets valid after 4pm

50 Daily Admit Tickets valid before 4pm

Digital Billboard, Logo rotates 3x>L1

3'x5' Banner

# PLEASE RETURN LETTER OF INTENT TO CABALLEROS DE YUMA ASAP. THIS HELPS US ENSURE WE WILL HAVE YOUR BANNER AND T-SHIRTS READY PRIOR TO ALL EVENTS. THANK YOU.

Sponsor Name:	
Point of Contact: Phone:	
Email Address:	
Billing Address:	

Authorized Signature: \_\_\_\_\_ Today's Date: \_\_\_\_\_

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# Community Impact

We are pleased to share the details of recent donations made on behalf of the Caballeros de Yuma. Your support continues to make a significant impact!

Amberly's Place	Red, White & Blue Team	
Aquaforce Swim Team	Salvation Army	
Back to School Rodeo	San Luis HS Law & Public Safety	
Ballet Yuma	USBP Explorer Post 8246	
Children's Museum of Yuma County	Vista HS HOSA	
Cibola HS Band Boosters	XI Zeta Sororiety	
Cibola HS Culinary Arts	York Rite Bodies of Yuma	
Cibola HS Girls Soccer	Yuma Blaze Hockey	
Cibola HS Interact Rotary Club	Yuma Catholic HS Choir	
Desert Sonora Elementary School	Yuma Catholic HS Interact Rotary Club	
Fort Yuma Rotary Club, Inc.	Yuma Child Burn Camp	
Gila Barn Busters	Yuma County Anti-Drug Coalition	
Gila Ridge HS Band Boosters	Yuma County Sheriff's Posse	
Gila Ridge HS Boys Soccer	Yuma County Sheriff's Volunteers	
Gila Ridge HS Cheer Booster Club	Yuma Fire Department	
Gila Ridge HS Dance Booster Club	Yuma HS Band Boosters	
Gila Ridge HS Wrestling Booster Club	Yuma HS Boys Soccer Booster Club	
IPAC MCAS Yuma	Yuma HS Ladies Soccer Booster Club	
Kofa HS BioScience Club	Yuma Moo's 4H Club	
Kofa HS Culinary Arts	Yuma Orchestra Association	
Kofa HS Royalty Cheer Booster Club	Yuma Sunrise Rotary Club	
Matador Athletic Association	Yuma Territorial Lodge #17	
NAHN Angeles de Desierto - Yuma	Yuma Youth Hockey League, Inc.	

Beyond the direct donations made on behalf of the Caballeros de Yuma, Inc, the conservative economic benefit to the local community has surpassed \$35 Million Dollars when factoring in goods, services and hospitality since 1962.



# Caballeros de Juma, Inc

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